



Christie + Co - The London Hotel Expert



An experienced team you can trust

Christie + Co has more than 75 years' hotel sector experience. Our team of specialist advisors, chartered surveyors, brokers and consultants helps countless hotel owners, operators, investors and backers to make informed decisions with confidence.

We employ both property experts and sector specialists with practical operational experience, so our advisory teams are well placed to provide actionable advice.

Our global network of offices throughout the UK and in Barcelona, Berlin, Dubai, Frankfurt, Helsinki, Lyon, Marseille, Munich, Paris, Rennes and Vienna enables effective cross-border penetration into local, regional and international markets.

Once you've chosen to work with Christie + Co, we're confident that you'll want to stay with us.

"We have built a strong team of industry professionals to provide our clients with the advice and support they need. In a challenging market it is important to take a realistic approach and seek the most informed guidance.

That's why you can always count on Christie + Co to provide advice that's honest, credible and actionable. We like to think that our clients choose to stay with us because we're approachable, straightforward and always deliver tailored solutions to suit their needs."

Jeremy Hill
Director & Head of Hotels

Transacting Hotels Across London



SOLD

Park Inn Hyde Park

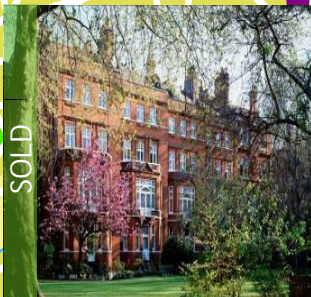
Acting on behalf of Gresham Hotel Group, Christie + Co sold the Park Inn Hyde Park, for an undisclosed sum with offers in excess of £35m sought



FOR SALE

The Cromwell Hotel

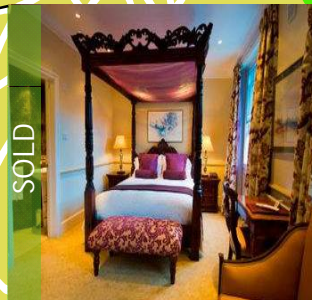
Acting on behalf of the Lords Group of Hotels, Christie + Co is jointly marketing the freehold interest in the 85-room Best Western hotel on Cromwell Road, London



SOLD

The Draycott Hotel

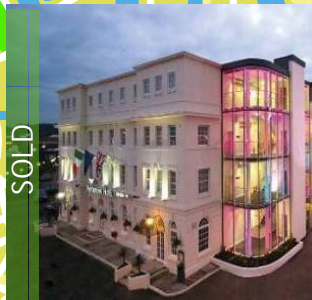
On behalf of Draycott Hotel LLP, we were instructed to find an investor willing to acquire a majority interest in the owning vehicle. The investment was placed to a investor consortium headed by Mantis Collection



SOLD

The Lord Milner Hotel

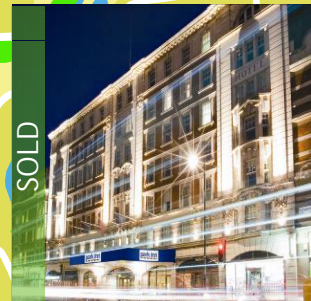
On behalf of Finisterre Holdings (PTY) Limited, we sold the leasehold interest of this 5* boutique hotel, to Adrian Gardiner, owner of the Mantis Group, for an undisclosed sum



SOLD

The Aerodrome Hotel

On behalf of the Joint Administrators for Mainwalk Ltd, we have sold the freehold of this historic Hotel in Croydon, the world's first airport hotel to Hallmark Hotels



SOLD

Park Inn Russell Square

On behalf of the Joint Administrators for WG Mitchell (Guernsey) No.10 Limited, we sold this hotel to Crimson Hotels Group, for an undisclosed sum



FOR SALE

Atelier EC1

On behalf of the Joint Administrators of Summerpark Homes Limited, we are marketing the freehold interest in this luxury serviced apartment scheme in Central London



FOR SALE

Proposed Hotel WC1

We are marketing a freehold Grade II* listed building with planning and listed building consent for an upscale 'lifestyle' hotel development on Southampton Row, London

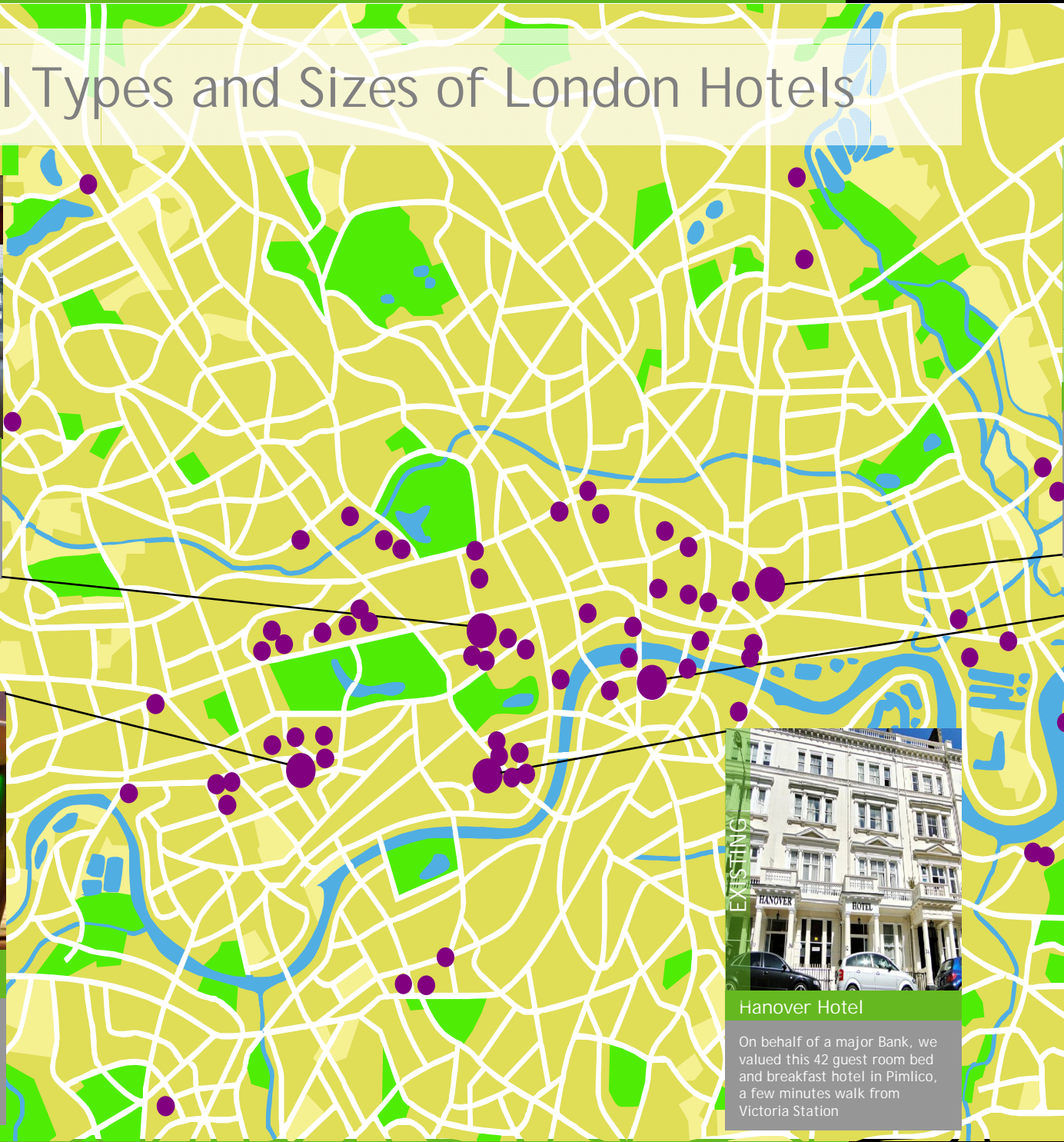
Valuing All Types and Sizes of London Hotels



EXISTING

Brown's Hotel

Brown's Hotel - an iconic, de luxe property in Mayfair. Restored by Sir Rocco Forte to become a flagship for his new luxury hotel group



PROPOSED

Aparthotel Development

On behalf of a major bank, we valued 30 proposed serviced apartments within a residential block in Aldgate, East London. The units were subsequently acquired by an experienced serviced apartment operator



EXISTING

Holiday Inn Kensington Forum

The Holiday Inn Kensington Forum, currently the world's largest Holiday Inn, was included in a substantial portfolio recently refinanced



EXISTING

Hanover Hotel

On behalf of a major Bank, we valued this 42 guest room bed and breakfast hotel in Pimlico, a few minutes walk from Victoria Station



PROPOSED

New Budget Hotel, SE1

On behalf of the Co-operative, we provided valuation advice in respect of this budget hotel development site on Lavington Street, London SE1

Providing Specialist Landlord and Tenant Advice

RESTRUCTURING



The Arch Hotel

On behalf of Portman Estate we negotiated the restructuring of several old leases and grant of a new lease which facilitated this new hotel development

RENT MODELLING



The Cumberland Guoman

On behalf of Portman we provided a live model of the turnover rent arrangements at this landmark hotel

TENANT ADVICE



Hilton Park Lane

On behalf of the tenant, Hilton, we advised in respect of the rent review at this key London hotel

RENT REVIEW



The Rubens Hotel

On behalf of Grosvenor, we advised on and negotiated the settlement of the rent review at this Property

FREEHOLDER ADVICE



The Haymarket Hotel

We provided valuation advice to the Crown Estate, the freeholder of this top-end hotel

3rd PARTY REFERRAL



Holiday Inn Oxford Circus

On behalf of Howard de Walden Estate, we conducted the rent review of this hotel, including formal representations to Third Party dispute resolution

3rd PARTY REFERRAL



Best Western Mostyn Hotel

On behalf of Portman Estate, we negotiated a settlement of the rent review in 2009 achieving a significant uplift in the rent over a five-year period

Advising and Sourcing Operating and Investment Partners



AGENCY

St Olave's Tower Bridge

Christie + Co provided hotel development consultancy and agency to Berkeley Homes in respect of 50,000 sq ft Grade II listed former Grammar School with planning consent for hotel use



OPERATOR SEARCH

Greenwich Market

Following a detailed feasibility study, Christie + Co, acting on behalf of Greenwich Hospital, undertook an operator and search selection for this proposed boutique hotel and secured Bespoke Hotels, as the hotel operator



FEASIBILITY STUDY

Proposed Hotel Greenwich

On behalf of West Properties, we conducted a feasibility study for a proposed cruise-terminal linked hotel as part of a mixed-use scheme on Greenwich Peninsula. This included research into hotel supply and demand dynamics in the Docklands area



FEASIBILITY STUDY

Riverlight, Battersea

On behalf of St James Group, we prepared a feasibility study for a new hotel as part of this mixed-use scheme in Battersea. The project received detailed planning consent earlier this year and works have already started on site



INVESTMENT SALE

Travelodge Greenwich

Acting on behalf of St James Urban Living, part of the Berkeley Group, we forward sold the investment in a 90-room Travelodge under construction on Blackheath Road, Greenwich part of their Deals Gateway scheme

" Christie + Co have excellent contacts, are technically proficient and are great people to do business with."

Adrian Bradley
Managing Director
London & Regional Hotels

" I have worked with Christie + Co on several key projects and am familiar with their brokerage and advisory skills. They are flexible, thoughtful and approachable, and always deliver a first class service."

Ryan Prince
Vice Chairman, International
Realstar Group

" Christie + Co combines a wealth of experience and good business sense with a comprehensive network of in-country professionals, to provide excellent advice and support."

Martin Quinn
Senior Vice President,
Asset Management & Acquisition (Europe)
Westmont Hospitality

" I appreciate Christie + Co's professional approach and commitment of the company's project team members in London, Berlin and Barcelona. It was a pleasure working with Christie + Co's hotel team and we will be happy to work with them again if similar projects come up in the future."

Julia Kirsch
Eurohypo AG
GRM-IC / Asset Based International
Intensive Care Officer Asset Based

" Christie + Co are immersed in their specialist sectors. They provide us with access to key decision makers and international brands at operator level and provide accurate advice and assistance throughout the development project life cycle."

Martyn Harrison
Chairman
S Harrison Group

" I have worked with Christie + Co for more than 20 years on a variety of projects and I know that I can always rely on their established team."

Marten Foxon
Non Executive Director, Akkeron Hotels and
Partner, Cedar Capital Partners

" Christie + Co are highly competent hotel industry specialists. We appreciate their operational understanding and knowledge of this clearly defined area of real estate."

Graham B Stanley
Executive Director
Moorfield Group

Our Experienced London Hotel Team

Christie + Co's reputation was built on brokerage transactions and business agency continues to be our core service. Owners, banks and insolvency practitioners choose to work with us because they recognise our ability to provide valuable advice and facilitate deals. Should you require any assistance, do not hesitate to contact one of the principal contacts listed below.

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• the intelligent choice

