

“People stay with us.”

## An experienced team you can trust

Christie + Co has more than 75 years' hotel sector experience. Our team of specialist advisors, chartered surveyors, brokers and consultants helps countless hotel owners, operators, investors and backers to make informed decisions with confidence.

We employ both property experts and sector specialists with practical operational experience, so our advisory teams are well placed to provide actionable advice.

Our global network of offices throughout the UK and in Barcelona, Berlin, Dubai, Frankfurt, Helsinki, Lyon, Marseilles, Munich, Paris, Rennes and Vienna enables effective cross-border penetration into local, regional and international markets.

Once you've chosen to work with Christie + Co, we're confident that you'll want to stay with us.

“

We have built a strong team of industry professionals to provide our clients with the advice and support they need.

In a challenging market it is important to take a realistic approach and seek the most informed guidance.

That's why you can always count on Christie + Co to provide advice that's honest, credible and actionable.

We like to think that our clients choose to stay with us because we're approachable, straightforward and always deliver tailored solutions to suit their needs.

Jeremy Hill  
Director & Head of Hotels

”



“ Christie + Co have excellent contacts, are technically proficient, and are great people to do business with. ”

*Adrian Bradley*  
Managing Director  
London & Regional Hotels

“ Christie + Co combines a wealth of experience and good business sense with a comprehensive network of in-country professionals, to provide excellent advice and support. ”

*Martin Quinn*  
Senior Vice President,  
Asset Management & Acquisition (Europe)  
Westmont Hospitality

“ I have worked with Christie + Co for more than 20 years on a variety of projects and I know that I can always rely on their established team. ”

*Marten Foxon*  
Non Executive Director, Akkeron Hotels  
and Partner, Cedar Capital Partners

“ Christie + Co are immersed in their specialist sectors. They provide us with access to key decision makers and international brands at operator level and provide accurate advice and assistance throughout the development project life cycle. ”

*Martyn Harrison*  
Chairman  
S Harrison Group

“ I have worked with Christie + Co on several key projects and am familiar with their brokerage and advisory skills. They are flexible, thoughtful and approachable and always deliver a first class service. ”

*Ryan Prince*  
Vice Chairman, International  
Realstar Group

“ Christie + Co are leading valuation and advisory specialists, providing unrivalled knowledge of the mid-market hotel sector. They have excellent contacts throughout the industry, from independent hoteliers to major international hotel chains, and their well-established offices in France and across the rest of Europe enable them to provide both local and pan-European knowledge. ”

*Jean-Philippe Chomette*  
Chairman & CEO  
Algonquin

“ I appreciate Christie + Co's professional approach and the agility and commitment of the company's project team members in London, Berlin and Barcelona. It was a pleasure to work with Christie + Co's hotel team and we will be happy to work with them again if similar projects come up in the future. ”

*Julia Kersch*  
Eurohypo AG  
GRM-IC / Asset Based International  
Intensive Care Officer Asset Based

“ Christie + Co are highly competent hotel industry specialists. We appreciate their operational understanding and knowledge of this clearly defined area of real estate. ”

*Graham B Stanley*  
Executive Director  
Moorfield Group

“ Christie + Co enabled our first hotel deal in Spain and we are looking forward to working with them on other projects in the very near future. Their involvement, professionalism and support made it possible for us to conclude a very complicated deal in just three months. ”

*Ron Ben-Haim*  
Founder and CEO  
Precise Hotel Collection

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## Meet our people attending the International Hotel Investment Forum



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# People stay with us for many different reasons

Christie + Co's hotel specialists really understand their industry, often have unique contacts within the investor community, are top-notch at managing the transaction process and always available to deliver the service I need.

*Desmond Taljaard*  
COO, Europe  
Starwood Capital Group

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