

Specialist Care Newsletter

Issue 3 – July 2009

Hotels
Public Houses
Restaurants
Leisure
Care
Retail

Welcome to the July edition of the Christie + Co Specialist Care newsletter – dedicated specifically to cover issues relating to the specialist learning disability and mental health care sector.

I would like to take this opportunity to comment on some personal experiences in the Supported Living market and more specifically on some recent sales activity.

We are now starting to see a degree of consolidation in this sector and we have received specific acquisition briefs from a number of larger operators who are looking to expand either their existing Supported Living business, or to develop their services to incorporate this aspect.

Indeed, many companies are now recruiting individuals to concentrate solely on this area, to ensure that they can offer the pathways of care that are required by commissioners.

As a result of our involvement from a very early stage and our specialist understanding in Supported Living, we have been involved on both the property and support sides of the equation.

On the property side, we are working with existing care providers, where there is no separation of property and support and introducing a structure that meets the ‘Turnbull’ requirements, by partnering with Registered Social Landlords.

In addition, we are speaking with a number of property investors, who see the returns provided by such an arrangement (and where enhanced housing benefit levels are justly secured) as extremely attractive, when set against the depressed residential letting market.

This presents us with some unique opportunities to offer to support providers looking to develop their services organically, but who have, historically, been unable to secure suitable properties to do this.

On the other side of the equation, we have a number of deals proceeding with large providers, who are buying purely the support element of the business – these buyers have an enormous appetite to buy and have equity backed funding to do so.

In conclusion, there are opportunities for existing providers in this current market and Christie + Co would be delighted to offer advice on the most appropriate way for such people to move forward with their businesses.

Best wishes

Guy Bosanko.



Guy Bosanko
Director
Corporate Care
Christie + Co
T: 07870 917 854
Click [here](#) to send me an email.

Specialist Care Newsletter

Issue 3
July 2009

Dignity in Care

The new 'People's Award for Dignity in Care' is part of the Health and Social Care Awards. This award recognises the importance of treating people with respect.

[Read more about dignity in Care](#)

National Debate on the Future of Care and Support

The Government is to publish a Green Paper on the future shape of the care and support system in England.

[Read more about the forthcoming Green Paper](#)

Valuing Employment Now

This strategy sets out an ambitious goal to radically increase the number of people with learning disabilities in employment by 2025.

[Click here to read more about the ambitious plans](#)

New CRB Website

The CRB website has been redesigned following feedback. The new site is now designed to be more user friendly and will help users navigate quickly through the pages of the site.

[Visit the new website](#)

Commissioning Guidance for Personality Disorder Services

Following on from Lord Bradley's report concerning the diversity of people with mental health problems or learning disabilities away from prison and towards more appropriate service – the Department of Health has published new guidelines for commissioners.

[Read the new guidelines](#)

Regions Told to Re-examine Darzi Visions

Every strategic health authority will be told to re-examine its Darzi strategy to take account of the toughening financial regime.

[Read more here](#)

Adult Social Care Green Paper is Published

The long-awaited green paper on adult social care funding has finally been published.

[Visit the Department of Health Website to download the PDF](#)



Specialist Care Newsletter

Issue 3
July 2009

Clear Vision to Tackle Sight Problems Among Disabled

According to NHS figures 30% of people with a learning disability have a diagnosed visual impairment. But astonishingly, a further 50% of people with learning disabilities have undiagnosed sight problems, according to the RNIB, and may be losing their sight unnecessarily.

[Read more about the RNIB's concerns](#)

Surrey County Council Launches Initiative for People with Learning Disabilities

Surrey County Council has launched an initiative to help adults with learning disabilities develop their confidence and independence.

[Read more about the Council initiative](#)



Mental Health Patients to be 'Tagged' with GPS Trackers

Dangerous mental health patients are to be fitted with state-of-the-art GPS trackers by the NHS after a mental patient on the run murdered a pensioner.

[Read more about GPS tracking plans](#)

New Future at the Touch of a Button for People with Learning Difficulties

A success story from a scheme pioneered in Dorset and Hampshire to enhance the lives of people with learning disabilities.

[Read success story](#)

Autism Strategy Review

The Government has launched a consultation designed to hear views about what it should do to improve the lives of adults with autism.

The Department of Health is asking people to complete a questionnaire – closing on 15th September.

[Read about the autism strategy review](#)

Lessons to be Learnt on Self Directed Support

A report on the need for fresh pilot schemes to examine the implementation of self directed support.

[Read more about self directed support](#)

LGA Latest to Warn of Crisis in Adult Social Care System

The LGA is the latest local government lobbying organisation to call on the Government to urgently reform the adult social care system.

[Visit LGA website](#)

Specialist Care Newsletter

Issue 3
July 2009

LEGAL MATTERS

Care sector specialist solicitors Browne Jacobson provide advice and comment on the new Deprivation of Liberty Safeguards and how the new rules impact upon the care sector.

[Click here for further details](#)

CONFERENCES + SEMINARS

Pavillion OLM

Learning Disability Today

Learning Disability Today celebrates what is being achieved to enable people with learning disabilities to live full and active lives through the sharing of best practice, debate on policy, participation in engaging zones, and networking with hundreds of people with learning disabilities and professionals working in the sector.

[Click here for further details](#)

PROPERTY + BUSINESS

As the leading business agents in the care sector our market knowledge when it comes to businesses for sale is unparalleled. With an extensive network of offices in the UK, Finland, France, Germany and Spain, we are uniquely placed to understand our local business markets.

Our site details our wide range of services and activities, and gives you access to Europe's premier database of specialist businesses for sale in the UK and Europe.

[Click here to visit our website](#)

Private Healthcare Market Report 2009: Examination of the UK £25.81bn Market

A report by Research and Markets on the UK private healthcare market.

[Read more about the report](#)



BREAKING NEWS

Heath Minister Lord Darzi Announces Resignation

Lord Darzi, who published his review last year, setting out plans for the next 10 years of the NHS in England, will remain as a government adviser.

[Read more here](#)

OTHER NEWS

New Benevolent Fund will Help Care Professionals in Times of Hardship

A charity is being launched to help people in the long term care sector who have fallen on hard times.

[Read more here](#)